Job Description for the General Director of Cyber Defense Africa S.A.S (CDA)

Job title	General Director
Company	Cyber Defense Africa S.A.S (CDA)
Reports to	Shareholders / Management board
Work place	Lomé, TOGO
Send applications to	recrutement.cabinet@numerique.gouv.tg
Application format	Resumé and cover letter into PDF document
Deadline for application	**March 31st, 2024**

Role summary
CDA seeks to urgently hire a General Director for a renewable 2-year mandate.

About CDA
Established in September 2019, Cyber Defense Africa S.A.S. (CDA) is a company resulting from a strategic partnership between the Togolese Republic and the Asseco Group. CDA is the cybersecurity service company mandated by the Togolese Republic to ensure the security of information systems in Togo and beyond its borders.

CDA operates the national Computer Emergency Response Team (CERT) in Togolese Republic as well as a Security Operations Center (SOC) dedicated to monitoring the security of networks and information systems of its clients. CDA has a strong local presence in Togo, but has a scope that covers the entire continent.

In addition to the CERT and SOC services, the company offers a wide range of services, including specialized trainings, technical audit services, consulting related to cybersecurity governance and computer forensics services.

For more information about the CDA and its activities, please visit: https://www.cda.tg

Expected responsibilities & duties
The CEO works closely with the management board to define and execute the company's strategic objectives and improve operational efficiency.

Key responsibilities:
- **Strategic Leadership**: Develop and communicate a clear vision and strategic direction for the company, aligning with market trends and customer needs.
- **Business Development**: Identify new business opportunities, partnerships, and market segments to expand the company's reach and revenue streams in Togo and beyond its borders.

- **Financial Management**: Oversee financial performance, budgeting and resource allocation to ensure profitability and sustainable growth.
- **Operational Excellence**: Drive operational efficiency and effectiveness across all business functions, including sales, marketing, operations, and customer support.
- **Talent Management**: Attract, retain, and develop top talent, fostering a culture of excellence, collaboration, and innovation.
- **Customer Focus:** Champion a customer-centric approach, ensuring high-quality service delivery, customer satisfaction, and long-term relationships.
- **Stakeholder Engagement**: Build and maintain strong relationships with key stakeholders, including clients, partners and investors.
- **Corporate Governance**: Ensure compliance with legal, regulatory, and ethical standards, promoting transparency and accountability.

Experience & qualifications

- Master's degree (or equivalent) in information systems or telecommunications management obtained from a recognized university.
- Solid track record in strategic functions in a company or a national/international institution. At least 3 years of management experience in a service company (IT, cybersecurity, telecommunications, financial services or others) in the commercial sector will be a plus.
- Minimum 10 years of successful professional experience in the field of cybersecurity, IT services or telecommunications.
- Be familiar with national and international cybersecurity standards and regulations.
- Have exceptional leadership skills.
- Strong moral integrity.
- Perfect fluency in English and French.

Remuneration

Competitive remuneration, in line with international industry standards.